realtorsofedmonton.com



Media Release

Residential Unit Sales, Prices and Listings Balance in July

Edmonton, August 4, 2021: Total residential unit sales in the Greater Edmonton Area (GEA) real estate market for July 2021 increased 2.1% compared to July 2020 and decreased 18.9% from June 2021.

New residential listings are up year-over-year, increasing 9.3% from July 2020. However, new residential listings are down month-over-month, decreasing 16.9% from June 2021. Overall inventory in the GEA was down 0.5% from July of last year and decreased 0.1% from June 2021.

For July, single-family home unit sales are down 2.1% from July 2020 and down 20.9% from June 2021 at 1,325. Condo unit sales increased 11% from July 2020 and decreased 19.6% from June 2021. Duplex/rowhouse unit sales were down 1.1% year-over-year and down 14.2% month-overmonth.

All residential average prices are at \$389,756, a 5.4% increase from July 2020 and down 2.1% from June 2021. Single-family homes averaged \$466,091, a 6.8% year-over-year increase and a 1.3% decrease from June 2021. Condominiums sold for an average of \$240,096, a 6.7% increase year-over-year, and prices are down 0.8% compared to June 2021. Duplex prices increased 7.6% from July 2020, selling at \$357,064, which was a 0.5% increase from June 2021.

The MLS® Home Price Index (HPI) composite benchmark price* in the Greater Edmonton Area leveled out at \$349,600, a 7.2% increase from July 2020, and down 0.2% from June 2021.

"The Edmonton market in July saw a balance in residential unit sales," says REALTORS® Association of Edmonton Chair Tom Shearer. "The year-over-year residential unit sales were only slightly higher than July of last year, while we have started to see the monthly activity cool as we get later into the summer season. Pricing has also begun to balance – with nominal year-over-year increases and little change in month-over-month figures. We are still witnessing a strong market, with some balanced activity for July."

Single-family homes averaged 33 days on the market, a 16-day decrease from July of last year. Condos averaged 54 days on the market, a 9-day decrease year-over-year, while duplexes averaged 37 days on the market, an 18-day decrease compared to July 2020. Overall, all residential listings averaged 39 days on the market, decreasing by 15 days year-over-year and increasing by three days compared to June 2021.

*The MLS® Home Price Index (HPI) is a measure of real estate prices that provides a clearer picture of market trends over traditional tools such as mean or median average prices. It is designed to be a reliable, consistent, and timely way of measuring changes in home prices over time. You can find more information on the following pages.

Contact:

| Tom Shearer, REALTOR®, 2021 Chair | 780-993-1515 |
|---|--------------|
| Madeleine Burlin, Communications Manager | 780-453-9302 |
| Allan Font, CPA, CMA, Interim President & CEO | 780-453-9361 |



Review these statistics and more at www.realtorsofedmonton.com.

| MLS® HPI Benchmark Price* (for all-residential sales in GEA¹) | July 2021 | M/M % Change | Y/Y % Change |
|--|-----------|-----------------|-----------------|
| SFD ² benchmark price | \$420,100 | -0.1% | 8% |
| Apartment benchmark price | \$185,900 | -0.2% | 1.3% |
| Townhouse benchmark price | \$212,500 | -0.5% | 3.8% |
| Composite ⁷ benchmark price | \$349,600 | -0.2% | 7.2% |

What is the MLS® HPI Benchmark Price? Find out here.

| MLS® System Activity 2021 (for all-residential sales in GEA¹) | July 2021 | M/M % Change | Y/Y % Change |
|--|-----------------|-----------------|-----------------|
| SFD² average³ selling price – month | \$466,091 | -1.3% | 6.8% |
| SFD median ⁴ selling price – month | \$425,000 | -0.2% | 5.9% |
| Condominium average selling price | \$240,096 | -0.7% | 6.7% |
| Condominium median selling price | \$222,000 | -0.4% | 8.3% |
| All-residential ⁵ average selling price | \$389,756 | -2.1% | 5.4% |
| All-residential median selling price | \$366,500 | -1.2% | 4.7% |
| # residential listings this month | 3,446 | -16.9% | 9.3% |
| # residential sales this month | 2,208 | -18.9% | 2.1% |
| # residential inventory at month end | 8015 | -0.1% | -0.5% |
| # Total ⁶ MLS® System sales this month | 2,763 | -20.0% | 2.0% |
| \$ Value Total residential sales this month | \$900,375,906 | -21.4% | 7.6% |
| \$ Value of total MLS® System sales – month | \$1,078,390,947 | -21.2% | 7.4% |
| \$ Value of total MLS® System sales - YTD | \$7,755,975,057 | 16.1% | 93.6% |

¹ Greater Edmonton Area (Edmonton and municipalities in the four surrounding counties)

² Single-family Dwelling

³ Average: The total value of sales in a category divided by the number of properties sold

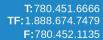
⁴ Median: The middle figure in an ordered list of all sales prices

⁵ Residential includes SFD, condos, duplex/row houses and mobile homes

⁶ Includes residential, rural and commercial sales

⁷ Includes SFD, condos, duplex/row houses and mobile homes

³Average prices indicate market trends only. They do not reflect actual changes for a particular property, which june vary from house to house and area to area. Sales are compared to the month end reports from the prior period and do not reflect late reported sales. The RAE trading area includes communities beyond the GEA (Greater Edmonton Area) and therefore average and median prices june include sold properties outside the GEA. For information on a specific area, contact your local REALTOR[®].



realtorsofedmonton.com



The REALTORS® Association of Edmonton (Edmonton Real Estate Board), founded in 1927, is a professional association of real estate Brokers and Associates in the greater Edmonton area. The Association administers the Multiple Listing Service®, provides professional education to its members and enforces a strict Code of Ethics and Standards of Business Practice. The Association also advertises property listings and publishes consumer information on the Internet at www.realtorsofedmonton.com, and www.REALTOR.ca. REALTORS® support charities involving shelter and the homeless through the REALTORS® Community Foundation.

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR®) and/or the quality of services they provide (MLS®).

*MLS® HPI Benchmark Price

The MLS® Home Price Index (HPI) provides timely, accurate, and detailed information on home price trends in residential markets of participating real estate boards in Canada. Average or median prices can change a lot from one month to the next and paint an inaccurate or even unhelpful picture of price values and trends. The MLS® HPI is based on the value home buyers assign to various housing attributes, which tend to evolve gradually over time. It therefore provides an "apples to apples" comparison of home prices across the entire country.

Each month, the MLS® HPI uses more than 15 years of MLS® System data and sophisticated statistical models to define a "typical" home based on the features of homes that have been bought and sold. These benchmark homes are tracked across Canadian neighbourhoods and different types of houses.

More information on the MLS® HPI can be found on the <u>REALTORS® Association of Edmonton website</u> or the Canadian Real Estate Association website.

5 Year Residential Activity Greater Edmonton Area¹ July 2021

| Single Family Detached New Listings / YTD 1,931 / 13,774 1,813 / 10,655 1,772 / 12,644 2,018 / 13,756 1,849 / 12,239 Sales / YTD 1,325 / 9,965 1,354 / 5,745 1,238 / 6,509 1,057 / 6,555 1,094 / 6,776 Sales to New Listings Ratio / YTD 69% / 72% 75% / 54% 70% / 51% 52% / 48% 59% / 55% Sales Volume 617,570,735 590,780,409 532,536,104 463,069,930 490,076,513 Sales Volume YTD 4,571,008,672 2,418,536,042 2,774,433,598 2,881,969,736 2,995,012,494 Average Sale Price 466,091 436,322 430,158 438,098 447,968 Average Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price YTD 425,000 401,500 399,450 400,000 410,000 Median Sale Price YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78< |
|--|
| Sales / YTD 1,325 / 9,965 1,354 / 5,745 1,238 / 6,509 1,057 / 6,555 1,094 / 6,776 Sales to New Listings Ratio / YTD 69% / 72% 75% / 54% 70% / 51% 52% / 48% 59% / 55% Sales Volume 617,570,735 590,780,409 532,536,104 463,069,930 490,076,513 Sales Volume YTD 4,571,008,672 2,418,536,042 2,774,433,598 2,881,969,736 2,995,012,494 Average Sale Price 466,091 436,322 430,158 438,098 447,968 Average Sale Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price YTD 420,000 401,500 399,450 400,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium |
| Sales to New Listings Ratio / YTD 69% / 72% 75% / 54% 70% / 51% 52% / 48% 59% / 55% Sales Volume 617,570,735 590,780,409 532,536,104 463,069,930 490,076,513 Sales Volume YTD 4,571,008,672 2,418,536,042 2,774,433,598 2,881,969,736 2,995,012,494 Average Sale Price 466,091 436,322 430,158 438,098 447,968 Average Sale Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price YTD 425,000 401,500 399,450 400,000 410,000 Median Sale Price YTD 420,000 389,900 394,500 402,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55< |
| Sales Volume 617,570,735 590,780,409 532,536,104 463,069,930 490,076,513 Sales Volume YTD 4,571,008,672 2,418,536,042 2,774,433,598 2,881,969,736 2,995,012,494 Average Sale Price 466,091 436,322 430,158 438,098 447,968 Average Sale Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price YTD 425,000 401,500 399,450 400,000 410,000 Median Sale Price YTD 420,000 389,900 394,500 402,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market (Cum.) / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Sales Volume YTD 4,571,008,672 2,418,536,042 2,774,433,598 2,881,969,736 2,995,012,494 Average Sale Price 466,091 436,322 430,158 438,098 447,968 Average Sale Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price YTD 425,000 401,500 399,450 400,000 410,000 Median Sale Price YTD 420,000 389,900 394,500 402,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market (Cum.) / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Average Sale Price |
| Average Sale Price YTD 458,706 420,981 426,246 439,660 442,003 Median Sale Price 425,000 401,500 399,450 400,000 410,000 Median Sale Price YTD 420,000 389,900 394,500 402,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Median Sale Price YTD 420,000 389,900 394,500 402,000 407,500 Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Average Days on Market / YTD 33 / 35 49 / 57 57 / 58 52 / 52 48 / 50 Median Days on Market / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Median Days on Market / YTD 20 / 19 30 / 37 42 / 41 38 / 35 35 / 33 Average Days on Market (Cum.) / YTD 42 / 50 80 / 91 88 / 91 73 / 78 67 / 70 Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Average Days on Market (Cum.) / YTD Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| Median Days on Market (Cum.) / YTD 22 / 21 38 / 51 56 / 55 48 / 46 43 / 39 Condominium New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| New Listings / YTD 1,071 / 8,022 933 / 5,646 863 / 5,995 959 / 7,330 1,014 / 7,376 |
| |
| |
| Sales / YTD 547 / 3,522 493 / 2,087 445 / 2,513 450 / 2,687 433 / 2,768 |
| Sales to New Listings Ratio / YTD 51% / 44% 53% / 37% 52% / 42% 47% / 37% 43% / 38% |
| Sales Volume 131,332,635 110,908,378 99,225,136 111,823,960 114,532,816 |
| Sales Volume YTD 826,194,074 453,413,182 572,089,388 651,313,736 704,150,835 |
| Average Sale Price 240,096 224,966 222,978 248,498 264,510 |
| Average Sale Price YTD 234,581 217,256 227,652 242,394 254,390 |
| Median Sale Price 222,000 205,000 210,000 228,000 241,500 |
| Median Sale Price YTD 217,000 200,000 214,000 223,000 235,000 |
| Average Days on Market / YTD 54 / 55 63 / 69 70 / 73 65 / 70 61 / 65 Median Days on Market / YTD 39 / 38 47 / 51 55 / 55 53 / 52 48 / 49 |
| Median Days on Market / YTD 39 / 38 47 / 51 55 / 55 53 / 52 48 / 49 Average Days on Market (Cum.) / YTD 84 / 89 99 / 113 106 / 113 104 / 110 84 / 97 |
| Median Days on Market (Cum.) / YTD 59 / 51 61 / 78 71 / 75 78 / 76 64 / 68 |
| Duplex/Rowhouse |
| Now Listings / VTD 240 / 2592 210 / 1052 277 / 2055 290 / 2120 200 / 1045 |
| New Listings / YTD 349 / 2,583 319 / 1,963 277 / 2,055 289 / 2,129 300 / 1,915 Sales / YTD 277 / 1,885 280 / 1,095 189 / 1,106 181 / 1,077 188 / 1,108 |
| Sales to New Listings Ratio / YTD 79% / 73% 88% / 56% 68% / 54% 63% / 51% 63% / 58% |
| Sales Volume 98,906,661 92,949,548 62,996,834 62,068,448 64,707,277 |
| Sales Volume YTD 662,702,644 358,878,001 366,939,593 370,474,347 386,672,608 |
| Average Sale Price 357,064 331,963 333,317 342,920 344,188 |
| Average Sale Price YTD 351,566 327,742 331,772 343,987 348,982 |
| Median Sale Price 344,000 317,500 322,000 325,000 330,000 |
| Median Sale Price YTD 337,000 319,000 321,575 330,000 334,500 |
| Average Days on Market / YTD 37 / 39 55 / 66 66 / 70 61 / 60 54 / 62 |
| Median Days on Market / YTD 26 / 23 38 / 49 53 / 51 47 / 44 43 / 47 Average Days on Market (Cum.) / YTD 43 / 49 79 / 99 100 / 106 81 / 81 68 / 78 |
| Median Days on Market (Cum.) / YTD 43 / 49 / 79 / 31 / 25 48 / 66 66 / 69 59 / 55 50 / 54 |
| Total Residential ² |
| New Listings / YTD 3,446 / 25,070 3,155 / 18,794 2,990 / 21,352 3,359 / 23,893 3,253 / 22,088 |
| New Listings / YTD 3,446 / 25,070 3,155 / 18,794 2,990 / 21,352 3,359 / 23,893 3,253 / 22,088 Sales / YTD 2,208 / 15,731 2,163 / 9,122 1,907 / 10,335 1,723 / 10,513 1,740 / 10,856 |
| Sales to New Listings Ratio / YTD 64% / 63% 69% / 49% 64% / 48% 51% / 44% 53% / 49% |
| Sales Volume 860,582,256 800,059,773 700,441,859 642,134,537 672,688,156 |
| Sales Volume YTD 6,141,000,016 3,259,078,164 3,745,494,101 3,942,550,603 4,125,233,739 |
| Average Sale Price 389,756 369,884 367,300 372,684 386,602 |
| Average Sale Price YTD 390,376 357,277 362,409 375,017 379,996 |
| Median Sale Price 366,500 350,000 351,000 352,500 364,700 |
| Median Sale Price YTD 369,000 343,000 347,000 354,000 359,900 |
| Average Days on Market / YTD 39 / 41 54 / 62 62 / 64 57 / 58 53 / 56 Median Days on Market / YTD 25 / 23 35 / 42 49 / 46 44 / 41 40 / 39 |
| Median Days on Market / YTD 25 / 23 35 / 42 49 / 46 44 / 41 40 / 39 Average Days on Market (Cum.) / YTD 54 / 60 86 / 99 94 / 99 83 / 88 72 / 79 |
| Median Days on Market (Cum.) / YTD 29 / 27 44 / 61 60 / 61 56 / 54 48 / 48 |

 $^{^{\}rm 1}$ Please refer to Appendix A for the full list of areas within the Greater Edmonton Area (GEA).

² Total Residential includes residential properties not included in other categories such as vacant lots, parking spaces, mobile homes etc.

5 Year Rural Activity Greater Edmonton Area¹ July 2021

| A ann a an airth Hanna | 2021 | 2020 | 2019 | 2018 | 2017 |
|---|------------------------|------------------------|------------------------|---------------------------|------------------------|
| Acreage with Home | | | | | |
| New Listings / YTD | 168 / 1,455 | 229 / 1,377 | 218 / 1,540 | 217 / 1,576 | 202 / 1,383 |
| Sales / YTD | 130 / 945 | 173 / 531 | 94 / 464 | 100 / 477 | 99 / 536 |
| Sales to New Listings Ratio / YTD | 77% / 65% | 76% / 39% | 43% / 30% | 46% / 30% | 49% / 39% |
| Sales Volume Sales Volume YTD | 84,518,595 | 97,084,544 | 50,915,002 | 56,396,600 276,224,684 | 58,657,050 |
| Average Sale Price | 628,534,429 650,143 | 305,579,425 561,182 | 269,089,655 541,649 | 276,324,684 563,966 | 322,017,916 592,495 |
| Average Sale Price Average Sale Price YTD | 665,116 | 575,479 | 579,935 | 579,297 | 600,780 |
| Median Sale Price | 612,500 | 530,000 | 510,125 | 515,500 | 590,000 |
| Median Sale Price YTD | 622,000 | 520,000 | 517,750 | 534,200 | 567,450 |
| Average Days on Market / YTD | 51 / 58 | 73 / 84 | 72 / 81 | 65 / 77 | 84 / 84 |
| Median Days on Market / YTD | 34 / 28 | 49 / 56 | 57 / 54 | 47 / 50 | 56 / 53 |
| Average Days on Market (Cum.) / YTD | 65 / 89 | 124 / 148 | 105 / 128 | 114 / 123 | 112 / 125 |
| Median Days on Market (Cum.) / YTD | 38 / 34 | 67 / 90 | 64 / 72 | 71 / 71 | 70 / 67 |
| Vacant Acreage and Recreational | | | | | |
| New Listings / YTD | 57 / 496 | 64 / 390 | 59 / 406 | 56 / 469 | 58 / 375 |
| Sales / YTD | 38 / 259 | 29 / 109 | 15 / 94 | 20 / 119 | 20 / 136 |
| Sales to New Listings Ratio / YTD | 67% / 52% | 45% / 28% | 25% / 23% | 36% / 25% | 34% / 36% |
| Sales Volume | 13,118,250 | 7,244,900 | 3,930,500 | 6,146,800 | 4,583,380 |
| Sales Volume YTD | 84,680,829 | 33,968,880 | 27,052,250 | 36,653,236 | 33,549,105 |
| Average Sale Price | 345,217 | 249,824 | 262,033 | 307,340 | 229,169 |
| Average Sale Price YTD | 326,953 | 311,641 | 287,790 | 308,010 | 246,685 |
| Median Sale Price | 259,250 250,000 | 170,000 | 195,000 | 246,750 243,000 | 212,500 205,000 |
| Median Sale Price YTD Average Days on Market / YTD | 109 / 123 | 217,500 108 / 227 | 210,000 233 / 180 | 144 / 173 | 115 / 152 |
| Median Days on Market / YTD | 81 / 70 | 61 / 91 | 97 / 100 | 56 / 112 | 47 / 102 |
| Average Days on Market (Cum.) / YTD | 114 / 221 | 142 / 297 | 500 / 265 | 148 / 208 | 122 / 240 |
| Median Days on Market (Cum.) / YTD | 81 / 80 | 101 / 137 | 277 / 127 | 56 / 143 | 66 / 135 |
| Recreational with Home | | | | | |
| New Listings / YTD | 4 / 19 | 2/11 | 4 / 20 | 1/18 | 5/21 |
| Sales / YTD | 2/8 | 2/3 | 4/8 | 1/8 | 3/8 |
| Sales to New Listings Ratio / YTD | 50% / 42% | 100% / 27% | 100% / 40% | 100% / 44% | 60% / 38% |
| Sales Volume | 430,000 | 401,000 | 964,500 | 226,500 | 1,270,900 |
| Sales Volume YTD | 3,175,800 | 661,000 | 2,102,500 | 2,718,549 | 2,981,900 |
| Average Sale Price | 215,000 | 200,500 | 241,125 | 226,500 | 423,633 |
| Average Sale Price YTD | 396,975 | 220,333 | 262,813 | 339,819 | 372,738 |
| Median Sale Price | 215,000 | 200,500 | 254,750 | 226,500 | 419,900 |
| Median Sale Price YTD | 290,000 | 260,000 | 236,750 | 317,500 | 381,500 |
| Average Days on Market / YTD Median Days on Market / YTD | 9 / 38 9 / 15 | 61 / 115 61 / 64 | 55 / 70 61 / 61 | 53 / 100 53 / 83 | 18 / 81 20 / 41 |
| Average Days on Market (Cum.) / YTD | 65 / 52 | 1181 / 976 | 55 / 86 | 53 / 276 | 18 / 81 |
| Median Days on Market (Cum.) / YTD | 65 / 16 | 1181 / 568 | 61 / 61 | 53 / 125 | 20 / 41 |
| Total Rural ² | | | | | |
| New Listings / YTD | 229 / 1,970 | 295 / 1,778 | 281 / 1,966 | 274 / 2,063 | 265 / 1,779 |
| Sales / YTD | 170 / 1,212 | 204 / 643 | 113 / 566 | 121 / 604 | 122 / 680 |
| Sales to New Listings Ratio / YTD | 74% / 62% | 69% / 36% | 40% / 29% | 44% / 29% | 46% / 38% |
| Sales Volume | 98,066,845 | 104,730,444 | 55,810,002 | 62,769,900 | 64,511,330 |
| Sales Volume YTD | 716,391,058 | 340,209,305 | 298,244,405 | 315,696,469 | 358,548,921 |
| Average Sale Price | 576,864 | 513,385 | 493,894 | 518,760 | 528,781 |
| Average Sale Price YTD | 591,082 | 529,097 | 526,934 | 522,676 | 527,278 |
| Median Sale Price | 543,500 | 502,000 | 495,000 | 480,000 | 507,250 |
| Median Sale Price YTD | 560,000 63 / 73 | 480,000 78 / 108 | 485,000 | 476,500 78 / 96 | 507,250 97 / 98 |
| Average Days on Market / YTD Median Days on Market / YTD | 63 / 72 39 / 32 | 78 / 108 51 / 61 | 92 / 97 61 / 59 | 78 / 96 48 / 56 | 87 / 98 55 / 56 |
| Average Days on Market (Cum.) / YTD | 76 / 117 | 137 / 177 | 155 / 150 | 119 / 142 | 111 / 148 |
| Median Days on Market (Cum.) / YTD | 42 / 39 | 68 / 95 | 70 / 76 | 70 / 80 | 68 / 75 |

 $^{^{\}rm 1}$ Please refer to Appendix A for the full list of areas within the Greater Edmonton Area (GEA).

² Rural Sales do not include farms. A farm is a property zoned agricultural that is either revenue producing or 40 or more acres in size.

5 Year Commercial Activity (Part 1) Greater Edmonton Area¹ July 2021

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|---|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|
| Land | | | | | |
| New Listings / YTD Sales / YTD | 8 / 89 4 / 17 | 12 / 82 1 / 12 | 11 / 118 3 / 22 | 14 / 95 3 / 13 | 14 / 94 1 / 12 |
| Sales to New Listings Ratio / YTD Sales Volume | 50% / 19% 549,000 | 8% / 15% 800,000 | 27% / 19% 1,615,000 | 21% / 14% 1,933,275 | 7% / 13% 3,175,000 |
| Sales Volume YTD | 12,392,158 | 6,474,000 | 15,608,299 | 10,506,076 | 11,459,700 |
| Average Sale Price | 137,250 | 800,000 | 538,333 | 644,425 | 3,175,000 |
| Average Sale Price YTD | 728,950 | 539,500 | 709,468 | 808,160 | 954,975 |
| Median Sale Price Median Sale Price YTD | 84,500 500,000 | 800,000 425,000 | 500,000 549,642 | 690,000 475,000 | 3,175,000 825,000 |
| Average Days on Market / YTD | 140 / 242 | 77 / 340 | 476 / 305 | 339 / 287 | 110 / 177 |
| Median Days on Market / YTD | 51/92 | 77 / 217 | 324 / 165 | 203 / 140 | 110 / 124 |
| Average Days on Market (Cum.) / YTD | 788 / 412 | 77 / 340 | 476 / 315 | 339 / 321 | 110 / 299 |
| Median Days on Market (Cum.) / YTD | 51/92 | 77 / 217 | 324 / 170 | 203 / 218 | 110 / 159 |
| Investment | | | | | |
| New Listings / YTD | 31 / 175 | 33 / 179 | 29 / 171 | 21 / 225 | 24 / 147 |
| Sales / YTD | 12 / 59 | 2/31 | 12 / 42 | 11 / 53 | 8 / 59 |
| Sales to New Listings Ratio / YTD | 39% / 34% | 6% / 17% | 41% / 25% 10,108,000 | 52% / 24% | 33% / 40% |
| Sales Volume Sales Volume YTD | 8,018,492 42,311,853 | 362,721 24,422,226 | 32,658,950 | 11,322,600 40,907,482 | 4,420,740 38,159,240 |
| Average Sale Price | 668,208 | 181,361 | 842,333 | 1,029,327 | 552,593 |
| Average Sale Price YTD | 717,150 | 787,814 | 777,594 | 771,839 | 646,767 |
| Median Sale Price | 412,500 | 181,361 | 496,250 | 730,000 | 523,930 |
| Median Sale Price YTD | 436,000 | 374,027 | 541,250 | 515,000 | 440,000 |
| Average Days on Market / YTD | 151 / 171 | 61 / 138 | 243 / 201 | 176 / 164 | 196 / 160 |
| Median Days on Market / YTD Average Days on Market (Cum.) / YTD | 137 / 133 217 / 245 | 61 / 99 61 / 197 | 133 / 114 274 / 228 | 210 / 120 204 / 203 | 235 / 131 196 / 192 |
| Median Days on Market (Cum.) / YTD | 137 / 139 | 61 / 124 | 213 / 156 | 234 / 140 | 235 / 175 |
| Multi Family | | | | | |
| New Listings / YTD | 9 / 74 | 9 / 42 | 7 / 56 | 6 / 53 | 2/31 |
| Sales / YTD | 4 / 42 | 3 / 10 | 0/11 | 3/12 | 2/11 |
| Sales to New Listings Ratio / YTD Sales Volume | 44% / 57% | 33% / 24% | 0% / 20% 0 | 50% / 23% 3,520,000 | 100% / 35% 5,070,000 |
| Sales Volume Sales Volume YTD | 4,272,000 53,708,250 | 11,097,500 17,979,200 | 10,691,000 | 12,418,600 | 14,110,000 |
| Average Sale Price | 1,068,000 | 3,699,167 | 0 | 1,173,333 | 2,535,000 |
| Average Sale Price YTD | 1,278,768 | 1,797,920 | 971,909 | 1,034,883 | 1,282,727 |
| Median Sale Price | 903,500 | 2,000,000 | 0 | 725,000 | 2,535,000 |
| Median Sale Price YTD | 1,157,500 | 1,191,000 | 690,000 | 726,000 | 855,000 |
| Average Days on Market / YTD Median Days on Market / YTD | 313 / 192 227 / 119 | 138 / 218 105 / 138 | 0 / 178 0 / 135 | 85 / 85 98 / 49 | 133 / 98 133 / 112 |
| Average Days on Market (Cum.) / YTD | 313 / 228 | 138 / 302 | 0 / 133 | 85 / 85 | 133 / 98 |
| Median Days on Market (Cum.) / YTD | 227 / 133 | 105 / 138 | 0 / 135 | 98 / 49 | 133 / 112 |
| Hotel/Motel | | | | | |
| New Listings / YTD | 0/1 | 0/2 | 0/0 | 0/4 | 0/3 |
| Sales / YTD | 0/0 | 0/0 | 0/0 | 1/1 | 0/0 |
| Sales to New Listings Ratio / YTD | 0% / 0% | 0% / 0% | 0% / 0% | 0% / 25% | 0% / 0% |
| Sales Volume Sales Volume YTD | 0 | 0 0 | 0 | 5,650,000 5,650,000 | 0 |
| Average Sale Price | 0 | 0 | 0 | 5,650,000 | 0 |
| Average Sale Price YTD | 0 | 0 | 0 | 5,650,000 | 0 |
| Median Sale Price | 0 | 0 | 0 | 5,650,000 | 0 |
| Median Sale Price YTD | 0 | 0 | 0 | 5,650,000 | 0 |
| Average Days on Market / YTD | 0/0 | 0/0 0/0 | 0/0 | 81 / 81 | 0/0 |
| Median Days on Market / YTD Average Days on Market (Cum.) / YTD | 0/0 0/0 | 0/0 | 0/0 0/0 | 81 / 81 81 / 81 | 0/0 0/0 |
| Median Days on Market (Cum.) / YTD | 0/0 | 0/0 | 0/0 | 81 / 81 | 0/0 |

 $^{^{\}rm 1}$ Please refer to Appendix A for the full list of areas within the Greater Edmonton Area (GEA).

5 Year Commercial Activity (Part 2) Greater Edmonton Area¹ July 2021

| Business | 2021 | 2020 | 2019 | 2018 | 2017 |
|---|----------------------|------------------------|----------------------|------------------------|------------------------|
| New Listings / YTD | 16 / 86 | 11 / 115 | 31 / 216 | 19 / 182 | 15 / 149 |
| Sales / YTD | 3 / 15 | 3 / 27 | 4/28 | 6 / 29 | 4/31 |
| Sales to New Listings Ratio / YTD | 19% / 17% | 27% / 23% | 13% / 13% | 32% / 16% | 27% / 21% |
| Sales Volume | 287,000 | 1,895,000 | 424,000 | 928,000 | 725,000 |
| Sales Volume YTD | 3,799,568 | 5,317,800 | 6,626,150 | 6,382,800 | 4,512,889 |
| Average Sale Price | 95,667 | 631,667 | 106,000 | 154,667 | 181,250 |
| Average Sale Price YTD | 253,305 | 196,956 | 236,648 | 220,097 | 145,577 |
| Median Sale Price | 125,000 | 575,000 | 103,000 | 84,000 | 165,000 |
| Median Sale Price YTD | 145,000 | 100,000 | 132,000 | 112,000 | 110,000 |
| Average Days on Market / YTD | 68 / 177 | 148 / 129 | 87 / 178 | 132 / 144 | 141 / 144 |
| Median Days on Market / YTD | 81 / 161 | 90 / 102 | 73 / 147 | 120 / 129 | 118 / 112 |
| Average Days on Market (Cum.) / YTD Median Days on Market (Cum.) / YTD | 68 / 177 81 / 161 | 253 / 161 267 / 135 | 87 / 188 73 / 147 | 132 / 153 120 / 155 | 141 / 170 118 / 119 |
| Lease | | | | | |
| New Listings / YTD | 20 / 154 | 23 / 168 | 21 / 172 | 15 / 158 | 17 / 163 |
| Sales / YTD | 1/44 | 5 / 35 | 6/56 | 4 / 53 | 7 / 50 |
| Sales to New Listings Ratio / YTD | 5% / 29% | 22% / 21% | 29% / 33% | 27% / 34% | 41% / 31% |
| Sales Volume | 161,600 | 641,917 | 416,622 | 359,046 | 1,372,215 |
| Sales Volume YTD | 8,151,903 | 10,676,245 | 4,673,446 | 6,182,695 | 6,928,699 |
| Average Sale Price Average Sale Price YTD | 161,600 185,271 | 128,383 305,036 | 69,437 83,454 | 89,762 116,655 | 196,031 138,574 |
| Median Sale Price | 161,600 | 36,551 | 34,639 | 39,203 | 134,377 |
| Median Sale Price YTD | 114,300 | 127,836 | 60,551 | 84,000 | 72,720 |
| Average Days on Market / YTD | 101 / 225 | 58 / 177 | 252 / 161 | 140 / 156 | 168 / 192 |
| Median Days on Market / YTD | 101 / 139 | 55 / 1 50 | 250 / 110 | 143 / 108 | 119 / 118 |
| Average Days on Market (Cum.) / YTD | 101 / 235 | 58 / 177 | 252 / 161 | 140 / 177 | 168 / 195 |
| Median Days on Market (Cum.) / YTD | 101 / 148 | 55 / 150 | 250 / 110 | 143 / 108 | 119 / 119 |
| Farms | | | | | |
| New Listings / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 0/0 |
| Sales / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 1/2 |
| Sales to New Listings Ratio / YTD | 0% / 0% | 0% / 0% | 0% / 0% | 0% / 0% | 0% / 0% |
| Sales Volume | 0 | 0 | 0 | 0 | 1,300,000 |
| Sales Volume YTD | 0 | 0 | 0 | 0 | 2,000,000 |
| Average Sale Price | 0 | 0 | 0 | 0 | 1,300,000 |
| Average Sale Price YTD Median Sale Price | 0 | 0 | 0 | 0 | 1,000,000 1,300,000 |
| Median Sale Price YTD | 0 | 0 | 0 | 0 | 1,000,000 |
| Average Days on Market / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 772 / 648 |
| Median Days on Market / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 772 / 648 |
| Average Days on Market (Cum.) / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 1497 / 1010 |
| Median Days on Market (Cum.) / YTD | 0/0 | 0/0 | 0/0 | 0/0 | 1497 / 1010 |
| Total Commercial ² | | | | | |
| New Listings / YTD | 84 / 581 | 88 / 592 | 99 / 736 | 75 / 718 | 72 / 586 |
| Sales / YTD | 24 / 178 | 14 / 115 | 25 / 160 | 28 / 161 | 23 / 165 |
| Sales to New Listings Ratio / YTD | 29% / 31% | 16% / 19% | 25% / 22% | 37% / 22% | 32% / 28% |
| Sales Volume | 13,288,092 | 14,797,138 | 12,563,622 | 23,712,921 | 16,062,955 |
| Sales Volume YTD | 121,113,732 | 64,869,471 | 71,537,845 | 82,047,653 | 77,170,528 |
| Average Sale Price Average Sale Price YTD | 553,671 680,414 | 1,056,938 564,082 | 502,545 447,112 | 846,890 509,613 | 698,389 467,700 |
| Median Sale Price | 322,500 | 400,400 | 325,000 | 534,600 | 429,400 |
| Median Sale Price YTD | 431,000 | 270,084 | 241,000 | 270,074 | 299,000 |
| Average Days on Market / YTD | 164 / 196 | 96 / 176 | 248 / 195 | 166 / 161 | 194 / 169 |
| Median Days on Market / YTD | 122 / 128 | 88 / 127 | 147 / 120 | 139 / 116 | 123 / 119 |
| Average Days on Market (Cum.) / YTD | 305 / 247 | 119 / 207 | 263 / 205 | 177 / 185 | 225 / 201 |
| Median Days on Market (Cum.) / YTD | 122 / 136 | 90 / 148 | 192 / 124 | 139 / 125 | 123 / 145 |

¹ Please refer to Appendix A for the full list of areas within the Greater Edmonton Area (GEA).

² Farms are included in Commercial if the property is zoned agricultural and is either revenue producing or 40 or more acres in size.

End of Month Active Inventory (Sales Activity) Greater Edmonton Area¹ and City of Edmonton July 2021

| Year | Month | GEA Residential ² | GEA Rural ³ | GEA Commercial ⁴ | Edmonton Residential ² | Edmonton Commercial ⁴ |
|------|----------------------|--------------------------------|--------------------------|-----------------------------|-----------------------------------|----------------------------------|
| 2017 | January | 5,848 (837) | 782 (54) | 519 (15) | 4,187 (600) | 294 (9) |
| | February | 6,390 (1,185) | 841 (50) | 535 (22) | 4,547 (867) | 297 (19) |
| | March | 7,142 (1,558) | 905 (115) | 564 (28) | 5,063 (1,123) | 307 (17) |
| | April | 7,965 (1,578) | 1,047 (81) | 587 (22) | 5,627 (1,126) | 305 (20) |
| | May | 8,834 (1,964) | 1,188 (121) | 587 (31) | 6,277 (1,344) | 300 (20) |
| | June | 9,045 (1,994) | 1,217 (137) | 579 (24) | 6,456 (1,416) | 308 (10) |
| | July | 9,204 (1,740) | 1,249 (122) | 574 (23) | 6,621 (1,223) | 305 (19) |
| | August | 9,072 (1,635) | 1,249 (113) | 592 (10) | 6,556 (1,152) | 321 (7) |
| | September | 8,753 (1,419) | 1,196 (87) | 572 (24) | 6,372 (1,000) | 321 (12) |
| | October | 8,101 (1,420) | 1,051 (95) | 574 (19) | 5,861 (1,033) | 323 (11) |
| | November December | 7,377 (1,247) 6,054 (962) | 961 (56) | 600 (17) | 5,334 (936) 4,337 (697) | 342 (10) |
| | December | 0,034 (902) | 818 (51) | 550 (17) | 4,557 (097) | 312 (14) |
| 2018 | January | 6,507 (940) | 847 (50) | 574 (18) | 4,613 (670) | 336 (10) |
| | February | 7,127 (1,108) | 917 (50) | 633 (22) | 5,044 (770) | 367 (16) |
| | March | 8,355 (1,380) | 1,043 (66) | 671 (27) | 5,851 (988) | 387 (20) |
| | April | 9,203 (1,657) | 1,122 (91) | 683 (26) | 6,461 (1,129) | 400 (16) |
| | May | 10,318 (1,904) | 1,369 (106) | 715 (21) | 7,315 (1,310) | 423 (14) |
| | June | 10,685 (1,801) | 1,506 (120) | 727 (19) | 7,689 (1,255) | 437 (8) |
| | July | 10,544 (1,723) | 1,527 (121) | 720 (28) 704 (27) | 7,623 (1,217) | 433 (20) |
| | August | 10,069 (1,678) | 1,450 (124) | 704 (27) | 7,311 (1,152) | 419 (21) |
| | September | 9,448 (1,312) | 1,305 (84) | 680 (28) | 6,838 (922) | 406 (18) |
| | October November | 8,743 (1,234) 8,096 (1,105) | 1,187 (89) 1,052 (70) | 675 (33) 683 (14) | 6,316 (853) 5,835 (796) | 397 (23) 402 (8) |
| | December | 6,707 (769) | 885 (35) | 593 (24) | 4,779 (566) | 339 (15) |
| | December | 0,707 (703) | 865 (35) | 333 (24) | 4,773 (300) | 335 (13) |
| 2019 | January | 7,102 (795) | 907 (41) | 650 (22) | 5,020 (575) | 375 (16) |
| | February | 7,456 (976) | 949 (43) | 678 (18) | 5,261 (710) | 386 (10) |
| | March | 8,298 (1,197) | 1,080 (70) | 726 (15) | 5,817 (849) | 419 (11) |
| | April | 9,015 (1,679) | 1,232 (81) | 727 (29) | 6,383 (1,148) | 430 (19) |
| | May | 9,551 (1,977) | 1,345 (102) | 783 (27) | 6,859 (1,360) | 458 (17) |
| | June | 9,460 (1,804) | 1,417 (116) | 741 (24) | 6,837 (1,259) | 425 (15) |
| | July | 9,129 (1,907) | 1,446 (113) | 748 (25) | 6,643 (1,327) | 435 (15) |
| | August | 8,845 (1,566) | 1,406 (112) | 729 (22) | 6,462 (1,104) | 413 (11) |
| | September October | 8,544 (1,380) | 1,317 (99) | 715 (20) | 6,280 (971) | 407 (15) |
| | November | 7,950 (1,325) 7,305 (1,100) | 1,133 (90) 1,014 (58) | 691 (29) 722 (13) | 5,854 (941) 5,381 (807) | 398 (15) 432 (8) |
| | December | 6,051 (843) | 866 (44) | 645 (16) | 4,387 (600) | 383 (10) |
| - | | | | | | <u> </u> |
| 2020 | January | 6,330 (796) | 895 (47) | 661 (13) | 4,565 (580) | 389 (9) |
| | February | 6,862 (1,052) | 969 (63) | 661 (27) | 4,952 (742) | 395 (15) |
| | March | 7,280 (1,163) | 1,012 (67) | 662 (19) | 5,252 (810) | 399 (11) |
| | April | 7,262 (746) | 1,050 (43) | 650 (7) | 5,248 (514) | 383 (6) |
| | May | 7,780 (1,156) | 1,151 (77) | 660 (7) | 5,638 (778) | 392 (6) |
| | June | 8,021 (2,046) | 1,198 (142) | 673 (28) | 5,917 (1,365) | 400 (16) |
| | July | 8,053 (2,163) | 1,181 (204) | 697 (14) | 5,960 (1,511) | 409 (11) |
| | August | 7,840 (1,874) | 1,168 (166) | 681 (17) | 5,893 (1,262) | 401 (12) |
| | September October | 7,549 (1,868) 7,242 (1,670) | 1,104 (155) 994 (146) | 694 (19) 653 (26) | 5,683 (1,297) 5,514 (1,161) | 406 (9) 383 (14) |
| | November | 6,468 (1,393) | 825 (127) | 666 (16) | 4,939 (1,014) | 384 (12) |
| | December | 5,231 (1,104) | 654 (83) | 588 (17) | 4,019 (803) | 319 (7) |
| 2021 | January | 5,535 (1,169) | 664 (108) | 620 (22) | 4,170 (828) | 342 (14) |
| _021 | February | 5,918 (1,594) | 707 (107) | 638 (19) | 4,467 (1,072) | 361 (15) |
| | March | 6,708 (2,438) | 789 (187) | 644 (31) | 5,096 (1,642) | 353 (17) |
| | April | 7,449 (2,863) | 863 (225) | 654 (23) | 5,725 (1,929) | 350 (14) |
| | May | 7,981 (2,736) | 890 (227) | 660 (29) | 6,194 (1,901) | 358 (14) |
| | June | 8,335 (2,723) | 949 (188) | 646 (30) | 6,500 (1,904) | 350 (18) |
| | July | 8,015 (2,208) | 899 (170) | 643 (24) | 6,295 (1,537) | 349 (18) |
| | | | | | | |

 $^{^{\}rm 1}$ Please refer to Appendix A for the full list of areas within the Greater Edmonton Area (GEA).

² Residential includes all types of residential properties including Single Family Detached, Condominiums, Duplexes, Rowhouses, vacant lots, parking spaces, mobile homes etc.

³ Rural Sales do not include farms. A farm is a property zoned agricultural that is either revenue producing or 40 or more acres in size.

⁴ Farms are included in Commercial if the property is zoned agricultural and is either revenue producing or 40 or more acres in size.

July 2021

| Single Family Detached | | 2021 | 2020 | 2019 | 2021 YTD | 2020 YTD | 2019 YTD |
|--------------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | Calaa | | | 5.6 | 244 | 220 | 275 |
| Northwest | Sales | 53 423,789 | 57 | 56 | 344 | 229 | 275 |
| | Average Median | 368,000 | 431,903 385,000 | 431,921 418,250 | 437,069 399,000 | 438,023 399,900 | 424,236 387,500 |
| | | · | · | | • | • | |
| North Central | Sales | 182 | 170 | 153 | 1,341 | 793 | 882 |
| | Average Median | 413,677 | 380,190 | 369,310 | 397,246 | 368,685 | 363,777 |
| | | 402,500 | 370,000 | 358,000 | 383,000 | 360,000 | 356,750 |
| Northeast | Sales | 51 | 56 | 34 | 366 | 228 | 233 |
| | Average | 344,914 | 309,616 | 336,232 | 349,466 | 310,708 | 328,915 |
| | Median | 298,000 | 300,000 | 296,000 | 325,000 | 300,000 | 307,500 |
| Central | Sales | 35 | 32 | 30 | 237 | 147 | 164 |
| | Average | 309,119 | 302,742 | 270,297 | 298,574 | 276,628 | 247,255 |
| | Median | 286,500 | 272,250 | 242,500 | 278,250 | 258,500 | 231,250 |
| West | Sales | 87 | 91 | 73 | 627 | 363 | 417 |
| | Average | 650,418 | 525,689 | 491,015 | 563,893 | 507,274 | 503,033 |
| | Median | 485,000 | 440,000 | 411,000 | 454,000 | 405,000 | 414,000 |
| Southwest | Sales | 126 | 129 | 133 | 928 | 499 | 641 |
| | Average | 576,352 | 554,497 | 544,336 | 594,663 | 532,752 | 562,743 |
| | Median | 510,000 | 482,500 | 477,000 | 520,000 | 473,000 | 482,500 |
| Southeast | Sales | 141 | 144 | 142 | 1,113 | 659 | 786 |
| | Average | 417,391 | 392,939 | 387,813 | 421,853 | 396,537 | 395,216 |
| | Median | 385,000 | 382,500 | 362,750 | 390,000 | 364,000 | 373,000 |
| Anthony Henday | Sales | 200 | 195 | 188 | 1,514 | 821 | 923 |
| randa, nemec, | Average | 509,429 | 498,281 | 484,560 | 521,025 | 487,180 | 475,505 |
| | Median | 465,000 | 434,500 | 465,000 | 472,250 | 434,000 | 440,500 |
| City of Edmonton Total | Sales | 875 | 874 | 809 | 6,470 | 3,739 | 4,321 |
| city of Edinoriton Total | Average | 475,548 | 445,530 | 438,369 | 470,709 | 432,056 | 433,862 |
| | Median | 429,300 | 400,000 | 400,000 | 423,000 | 390,000 | 395,000 |
| Condominiums | | | | | | | |
| Northwest | Sales | 12 | 9 | 4 | 88 | 64 | 62 |
| | Average | 271,500 | 259,661 | n/a | 231,392 | 251,677 | 257,604 |
| | Median | 283,500 | 280,000 | n/a | 249,250 | 257,000 | 254,612 |
| North Central | Sales | 69 | 76 | 45 | 481 | 291 | 319 |
| | Average | 208,990 | 212,212 | 196,474 | 205,270 | 193,777 | 199,074 |
| | Median | 200,900 | 216,800 | 195,000 | 195,000 | 190,000 | 193,000 |
| Northeast | Sales | 22 | 36 | 25 | 167 | 138 | 164 |
| Northcast | Average | 150,441 | 156,811 | 168,924 | 156,982 | 148,049 | 157,954 |
| | Median | 154,950 | 161,250 | 158,000 | 153,000 | 153,100 | 157,250 |
| Central | Sales | 65 | 55 | 65 | 429 | 280 | 350 |
| Central | Average | 283,572 | 200,418 | 236,412 | 249,742 | 231,130 | 251,882 |
| | Median | 217,500 | 173,000 | 237,500 | 223,500 | 215,000 | 238,500 |
| 14/ | | | | | | | |
| West | Sales Average | 30 220,280 | 41 193,657 | 39 188,929 | 251 204,327 | 159 185,746 | 197 196,823 |
| | Median | 188,450 | 171,500 | 174,000 | 177,000 | 168,000 | 182,750 |
| | | | | | | | |
| Southwest | Sales | 80 | 71 | 99 | 479 | 287 | 390 |
| | Average Median | 263,753 255,750 | 238,873 224,000 | 230,794 210,000 | 253,711 243,000 | 232,469 216,000 | 247,700 229,950 |
| | | · | | • | • | | |
| Southeast | Sales | 62 | 54 | 43 | 381 | 205 | 271 |
| | Average | 211,390 | 205,515 | 215,759 | 207,187 | 190,366 177,350 | 209,235 |
| | Median | 202,500 | 181,100 | 210,800 | 192,000 | 177,250 | 198,000 |
| Anthony Henday | Sales | 99 | 76 | 48 | 591 | 289 | 315 |
| | Average | 243,778 | 252,602 | 236,890 | 252,052 | 240,579 | 235,853 |
| | Median | 238,000 | 242,750 | 225,000 | 240,000 | 240,000 | 227,000 |
| City of Edmonton Total | Sales | 439 | 418 | 368 | 2,867 | 1,713 | 2,068 |
| | Average | 237,743 | 216,097 | 217,749 | 227,823 | 211,587 | 222,395 |
| | Median | 220,000 | 196,000 | 205,000 | 210,000 | 195,000 | 206,700 |
| | | | | | | | |

n/a = insufficient data

5 Year Activity Summary

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|------------------------------------|------------------|---------------|---------------|---------------|---------------|
| Edmonton City Monthly | | | | | |
| New Listings | 2,636 | 2,353 | 2,249 | 2,478 | 2,414 |
| Sales | 1,555 | 1,522 | 1,342 | 1,237 | 1,242 |
| Sales Volume | 611,140,479 | 566,236,851 | 487,792,546 | 473,384,598 | 485,852,322 |
| Edmonton City Year to Date | | | | | |
| New Listings | 18,730 | 14,003 | 15,821 | 17,650 | 16,275 |
| Sales | 10,923 | 6,374 | 7,331 | 7,443 | 7,813 |
| Sales Volume | 4,301,128,752 | 2,296,647,744 | 2,653,682,707 | 2,805,040,862 | 2,988,582,464 |
| Edmonton City Month End Active Inv | ventory | | | | |
| Residential | 6,295 | 5,960 | 6,643 | 7,623 | 6,621 |
| Commercial | 349 | 409 | 435 | 433 | 305 |
| TOTAL | 6,644 | 6,369 | 7,078 | 8,056 | 6,926 |
| Greater Edmonton Area Monthly | | | | | |
| New Listings | 3,759 | 3,538 | 3,370 | 3,708 | 3,590 |
| Sales | 2,402 | 2,381 | 2,045 | 1,872 | 1,885 |
| Sales Volume | 971,937,193 | 919,587,355 | 768,815,483 | 728,617,358 | 753,262,441 |
| Greater Edmonton Area Year to Date | 2 | | | | |
| New Listings | 27,621 | 21,164 | 24,054 | 26,674 | 24,453 |
| Sales | 17,121 | 9,880 | 11,061 | 11,278 | 11,701 |
| Sales Volume | 6,978,504,806 | 3,664,156,940 | 4,115,276,351 | 4,340,294,725 | 4,560,953,188 |
| Greater Edmonton Area Month End | Active Inventory | | | | |
| Residential | 8,015 | 8,053 | 9,129 | 10,544 | 9,204 |
| Rural | 899 | 1,181 | 1,446 | 1,527 | 1,249 |
| Commercial | 643 | 697 | 748 | 720 | 574 |
| TOTAL | 9,557 | 9,931 | 11,323 | 12,791 | 11,027 |
| Total Board Monthly | | | | | |
| New Listings | 4,370 | 4,132 | 3,933 | 4,304 | 4,171 |
| Sales | 2,763 | 2,710 | 2,317 | 2,145 | 2,121 |
| Sales Volume | 1,078,390,947 | 1,004,037,059 | 839,086,460 | 801,018,088 | 811,384,480 |
| Total Board Year to Date | | | | | |
| New Listings | 32,200 | 24,989 | 28,377 | 31,292 | 28,841 |
| Sales | 19,854 | 11,315 | 12,523 | 12,676 | 13,147 |
| Sales Volume | 7,755,975,057 | 4,005,943,135 | 4,495,442,055 | 4,708,528,805 | 4,956,260,226 |

July 2021

| | | 2021 | 2020 | 2019 | 2021 YTD | 2020 YTD | 2019 YTD |
|-------------------|---------------------|------------|------------|------------|-------------|-------------|-------------|
| Barrhead | Sales | 9 | 6 | 6 | 44 | 30 | 35 |
| | Sales Volume | 1,908,000 | 1,408,500 | 1,225,000 | 10,534,900 | 7,122,000 | 8,310,200 |
| | Average Price | 212,000 | 234,750 | 204,167 | 239,430 | 237,400 | 237,434 |
| | Median Price | 220,000 | 202,500 | 180,000 | 229,250 | 235,000 | 212,000 |
| Beaumont | Sales | 49 | 56 | 42 | 355 | 204 | 204 |
| | Sales Volume | 22,875,700 | 23,822,500 | 16,433,009 | 160,362,178 | 82,919,055 | 84,879,185 |
| | Average Price | 466,851 | 425,402 | 391,262 | 451,724 | 406,466 | 416,074 |
| | Median Price | 442,000 | 431,000 | 408,750 | 435,000 | 396,500 | 413,500 |
| Bonnyville | Sales | 7 | 7 | 5 | 72 | 41 | 39 |
| • | Sales Volume | 1,064,200 | 1,874,000 | 1,025,500 | 18,148,400 | 8,471,350 | 8,832,000 |
| | Average Price | 152,029 | 267,714 | 205,100 | 252,061 | 206,618 | 226,462 |
| | Median Price | 155,000 | 310,000 | 159,000 | 249,500 | 216,500 | 199,000 |
| Cold Lake | Sales | 38 | 40 | 42 | 281 | 162 | 183 |
| | Sales Volume | 11,515,150 | 13,375,794 | 11,128,700 | 83,071,805 | 47,706,934 | 51,273,170 |
| | Average Price | 303,030 | 334,395 | 264,969 | 295,629 | 294,487 | 280,181 |
| | Median Price | 273,500 | 307,000 | 280,000 | 290,000 | 290,000 | 289,300 |
| Devon | Sales | 10 | 9 | 12 | 85 | 43 | 50 |
| Devon | Sales Volume | 3,419,400 | 2,704,000 | 3,501,500 | 27,928,499 | 12,151,150 | 15,172,000 |
| | Average Price | 341,940 | 300,444 | 291,792 | 328,571 | 282,585 | 303,440 |
| | Median Price | 343,250 | 320,000 | 299,500 | 320,000 | 286,500 | 310,000 |
| Drayton Valley | Sales | 13 | 5 | 10 | 114 | 59 | 67 |
| ,, | Sales Volume | 3,083,400 | 1,330,900 | 1,595,000 | 27,386,827 | 12,945,850 | 14,933,500 |
| | Average Price | 237,185 | 266,180 | 159,500 | 240,235 | 219,421 | 222,888 |
| | Median Price | 243,000 | 264,000 | 167,500 | 242,000 | 220,000 | 238,000 |
| Fort Saskatchewan | SFD Sales | 31 | 60 | 39 | 344 | 202 | 186 |
| | SFD Average Price | 411,445 | 407,487 | 398,051 | 430,164 | 389,143 | 396,612 |
| | SFD Median Price | 393,000 | 405,500 | 381,000 | 418,950 | 378,750 | 385,750 |
| | Condo Sales | 4 | 4 | 7 | 42 | 23 | 37 |
| | Condo Average Price | n/a | n/a | 251,486 | 223,318 | 234,143 | 241,562 |
| | Condo Median Price | n/a | n/a | 269,900 | 204,000 | 230,000 | 240,000 |
| | Total Sales Volume | 17,984,300 | 31,338,400 | 19,386,400 | 195,450,097 | 103,336,810 | 103,215,940 |
| Gibbons | Sales | 7 | 7 | 9 | 49 | 47 | 43 |
| C | Sales Volume | 1,720,000 | 2,206,500 | 2,269,800 | 13,446,400 | 12,927,650 | 11,930,100 |
| | Average Price | 245,714 | 315,214 | 252,200 | 274,416 | 275,056 | 277,444 |
| | Median Price | 215,000 | 330,000 | 266,800 | 270,000 | 272,000 | 273,000 |
| Leduc | SFD Sales | 57 | 48 | 51 | 409 | 214 | 246 |
| | SFD Average Price | 430,062 | 358,457 | 364,210 | 400,651 | 368,106 | 371,152 |
| | SFD Median Price | 410,000 | 345,000 | 340,000 | 382,500 | 356,000 | 348,500 |
| | Condo Sales | 11 | 6 | 8 | 57 | 30 | 46 |
| | Condo Average Price | 182,468 | 231,000 | 234,250 | 215,570 | 218,218 | 216,485 |
| | Condo Median Price | 159,000 | 218,500 | 202,500 | 190,000 | 209,500 | 200,050 |
| | Total Sales Volume | 31,888,525 | 21,754,577 | 22,083,780 | 210,083,754 | 99,064,752 | 119,474,154 |

n/a = insufficient data

¹ Residential includes residential properties not included in other categories such as vacant lots, parking spaces, mobile homes etc.

| | | 2021 | 2020 | 2019 | 2021 YTD | 2020 YTD | 2019 YTD |
|---------------|--|------------|------------|------------|-------------|-------------|-------------|
| Morinville | Sales | 22 | 31 | 13 | 218 | 116 | 106 |
| | Sales Volume | 7,411,600 | 10,024,207 | 4,367,785 | 74,732,200 | 36,931,673 | 33,293,744 |
| | Average Price | 336,891 | 323,362 | 335,983 | 342,808 | 318,376 | 314,092 |
| | Median Price | 324,000 | 320,000 | 321,000 | 355,000 | 325,000 | 307,000 |
| Sherwood Park | SFD Sales | 79 | 99 | 98 | 686 | 438 | 505 |
| | SFD Average Price | 498,747 | 453,467 | 465,678 | 470,000 | 431,766 | 452,011 |
| | SFD Median Price | 460,000 | 429,000 | 431,000 | 440,000 | 417,000 | 420,000 |
| | Condo Sales | 31 | 16 | 16 | 188 | 91 | 133 |
| | Condo Average Price | 296,013 | 368,528 | 253,578 | 310,982 | 290,658 | 290,198 |
| | Condo Median Price | 295,000 | 309,000 | 246,000 | 286,944 | 277,500 | 279,702 |
| | Total Sales Volume | 54,418,321 | 54,320,293 | 52,539,800 | 412,148,032 | 231,064,398 | 284,313,788 |
| Spruce Grove | SFD Sales | 73 | 44 | 44 | 459 | 205 | 229 |
| | SFD Average Price | 418,686 | 396,774 | 405,517 | 419,716 | 379,539 | 395,156 |
| | SFD Median Price | 410,000 | 378,000 | 381,500 | 410,000 | 365,000 | 370,000 |
| | Condo Sales | 6 | 7 | 6 | 49 | 34 | 40 |
| | Condo Average Price | 244,250 | 270,822 | 260,000 | 223,495 | 230,510 | 230,129 |
| | Condo Median Price | 254,999 | 285,000 | 224,500 | 210,158 | 227,500 | 215,500 |
| | Total Sales Volume | 38,523,599 | 24,277,416 | 22,760,767 | 250,376,813 | 116,818,979 | 128,823,432 |
| St. Albert | SFD Sales | 89 | 111 | 101 | 690 | 420 | 488 |
| | SFD Average Price | 515,804 | 478,700 | 464,605 | 502,600 | 460,293 | 467,255 |
| | SFD Median Price | 472,500 | 435,000 | 425,000 | 459,900 | 423,950 | 430,000 |
| | Condo Sales | 33 | 23 | 29 | 205 | 132 | 129 |
| | Condo Average Price | 239,115 | 257,491 | 254,551 | 281,389 | 248,337 | 257,384 |
| | Condo Median Price Total Sales Volume | 206,000 | 277,500 | 255,000 | 250,000 | 226,750 | 250,000 |
| | Total Sales Volume | 58,392,524 | 60,868,450 | 56,752,574 | 427,137,752 | 236,256,490 | 274,423,055 |
| St. Paul | Sales | 11 | 10 | 6 | 81 | 41 | 59 |
| | Sales Volume | 2,685,600 | 2,069,850 | 1,183,500 | 19,929,611 | 8,186,250 | 13,075,342 |
| | Average Price | 244,145 | 206,985 | 197,250 | 246,045 | 199,665 | 221,616 |
| | Median Price | 224,000 | 225,250 | 214,000 | 260,000 | 205,000 | 231,900 |
| Stony Plain | Sales | 47 | 35 | 41 | 286 | 176 | 185 |
| | Sales Volume | 16,294,100 | 11,143,250 | 12,707,650 | 99,210,867 | 56,366,980 | 56,606,393 |
| | Average Price | 346,683 | 318,379 | 309,943 | 346,891 | 320,267 | 305,981 |
| | Median Price | 333,000 | 337,500 | 329,000 | 345,000 | 326,500 | 310,000 |
| Vegreville | Sales | 12 | 7 | 7 | 77 | 39 | 35 |
| | Sales Volume | 2,551,000 | 1,358,000 | 1,342,500 | 15,460,000 | 5,530,900 | 6,358,900 |
| | Average Price | 212,583 | 194,000 | 191,786 | 200,779 | 141,818 | 181,683 |
| | Median Price | 203,500 | 215,000 | 190,000 | 201,000 | 130,500 | 160,000 |
| Westlock | Sales | 9 | 10 | 6 | 61 | 41 | 41 |
| | Sales Volume | 1,684,000 | 2,111,500 | 1,781,100 | 12,607,100 | 7,270,137 | 9,896,300 |
| | Average Price | 187,111 | 211,150 | 296,850 | 206,674 | 177,320 | 241,373 |
| | Median Price | 230,000 | 221,500 | 295,000 | 224,000 | 180,000 | 238,000 |
| Wetaskiwin | Sales | 16 | 18 | 16 | 153 | 77 | 87 |
| | Sales Volume | 3,554,000 | 4,179,400 | 3,189,821 | 33,292,075 | 16,351,800 | 17,721,771 |
| | Average Price | 222,125 | 232,189 | 199,364 | 217,595 | 212,361 | 203,699 |
| | Median Price | 223,250 | 222,000 | 195,000 | 209,900 | 220,000 | 205,000 |

n/a = insufficient data

 $^{^1\,\}text{Residential includes residential properties not included in other categories such as vacant lots, parking spaces, mobile homes etc.}$

Monthly Rural Sales by County

| | | 2021 | 2020 | 2019 | 2021 YTD | 2020 YTD | 2019 YTD |
|------------------------|--------------|------------|------------|------------|-------------|-------------|-------------|
| Sales by County | | | | | | | _ |
| Athabasca County | Sales | 3 | 6 | 3 | 54 | 36 | 30 |
| | Sales Volume | n/a | 1,902,500 | n/a | 15,016,900 | 7,667,500 | 8,401,000 |
| Bonnyville M.D. | Sales | 21 | 12 | 15 | 142 | 65 | 78 |
| | Sales Volume | 6,695,900 | 3,831,350 | 4,961,790 | 51,941,959 | 20,877,750 | 25,449,690 |
| Lac la Biche County | Sales | 0 | 0 | 3 | 4 | 0 | 4 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Lac Ste. Anne County | Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Leduc County | Sales | 25 | 32 | 18 | 218 | 98 | 89 |
| | Sales Volume | 17,081,195 | 19,141,900 | 10,057,000 | 119,909,848 | 60,915,775 | 45,861,700 |
| Parkland County | Sales | 69 | 92 | 42 | 469 | 253 | 217 |
| | Sales Volume | 32,118,650 | 39,269,372 | 18,195,250 | 252,517,792 | 114,973,183 | 98,018,133 |
| Smoky Lake County | Sales | 4 | 2 | 3 | 29 | 19 | 19 |
| | Sales Volume | n/a | n/a | n/a | 8,838,700 | 2,933,100 | 5,390,150 |
| St. Paul County | Sales | 8 | 13 | 13 | 82 | 48 | 53 |
| | Sales Volume | 1,600,500 | 1,600,300 | 2,197,750 | 16,689,875 | 6,442,700 | 11,640,450 |
| Strathcona County | Sales | 48 | 50 | 35 | 316 | 168 | 167 |
| | Sales Volume | 32,088,100 | 26,791,422 | 18,238,402 | 212,502,447 | 96,696,102 | 100,655,322 |
| Sturgeon County | Sales | 28 | 30 | 18 | 209 | 124 | 93 |
| | Sales Volume | 16,778,900 | 19,527,750 | 9,319,350 | 131,460,971 | 67,624,245 | 53,709,250 |
| Thorhild County | Sales | 5 | 3 | 3 | 27 | 23 | 15 |
| | Sales Volume | 610,702 | n/a | n/a | 6,680,202 | 5,785,780 | 3,439,140 |
| Two Hills County | Sales | 4 | 4 | 1 | 14 | 12 | 4 |
| | Sales Volume | n/a | n/a | n/a | 3,885,900 | 2,597,000 | n/a |
| Vermilion River County | Sales | 0 | 1 | 2 | 0 | 3 | 3 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |

n/a = insufficient data

¹ Rural Sales do not include farms. A farm is a property zoned agricultural that is either revenue producing or 40 or more acres in size.

Monthly Commercial Sales by County

| | | 2021 | 2020 | 2019 | 2021 YTD | 2020 YTD | 2019 YTD |
|------------------------|--------------|------|------|------|-----------|-----------|-----------|
| Sales by County | | | | | | | |
| Athabasca County | Sales | 0 | 0 | 0 | 3 | 1 | 0 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Bonnyville M.D. | Sales | 1 | 2 | 0 | 9 | 7 | 5 |
| | Sales Volume | n/a | n/a | n/a | 4,114,000 | 2,865,000 | 1,766,300 |
| Lac la Biche County | Sales | 0 | 0 | 0 | 0 | 0 | 1 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Lac Ste. Anne County | Sales | 0 | 0 | 0 | 1 | 3 | 2 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Leduc County | Sales | 0 | 1 | 0 | 0 | 1 | 1 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Parkland County | Sales | 0 | 0 | 1 | 2 | 3 | 3 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Smoky Lake County | Sales | 0 | 0 | 0 | 0 | 3 | 1 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| St. Paul County | Sales | 0 | 0 | 1 | 8 | 4 | 8 |
| | Sales Volume | n/a | n/a | n/a | 1,329,100 | n/a | 2,280,000 |
| Strathcona County | Sales | 0 | 0 | 0 | 0 | 1 | 2 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Sturgeon County | Sales | 0 | 0 | 0 | 1 | 0 | 2 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Thorhild County | Sales | 0 | 0 | 0 | 0 | 0 | 1 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Two Hills County | Sales | 0 | 0 | 0 | 1 | 1 | 2 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |
| Vermilion River County | Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| | Sales Volume | n/a | n/a | n/a | n/a | n/a | n/a |

n/a = insufficient data

¹ Farms are included in Commercial if the property is zoned agricultural and is either revenue producing or 40 or more acres in size.